

# CoC Project Scoring Instructions 2017

## Introduction

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness.

These Scoring Instructions have been developed to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. These Instructions detail how Snohomish County Office of Community and Homeless Services (OCHS) staff and the Project Review Committee (PRC), an independent body, will evaluate projects applications. This method of project evaluation has been reviewed and approved by the CoC Application Oversight Committee, a committee of the Partnership to End Homelessness (PEH) CoC Board.

Project scores will be used to review projects that are submitted to HUD in the FY2017 CoC competition. However, in order to best serve our community by providing effective projects and capturing the maximum funds available, projects will be ranked according to HUD’s priorities as established in the FY2017 Notice of Funding Availability (NOFA), as well as according to local priorities and need.

To gather the necessary information to properly consider each project, OCHS will pull data from the Snohomish County Homeless Management Information System (HMIS), Annual Performance Reports (APRs), and other sources, such as fiscal records. In addition, agencies will complete a Local Application. The source of the data reviewed is specified for each criteria.

## THRESHOLD CRITERIA

Project applications will be reviewed to determine whether they meet eligibility thresholds; projects that do not meet the threshold criteria will not be scored. Applications will be rejected and not considered for review for any of the following reasons: (1) application materials are not received by the deadline, (2) the application is not consistent with the Plan to End Homelessness and the Consolidated Plan, (3) the agency has outstanding County or HUD monitoring, or OIG Audit finding(s) that are overdue or unsatisfactory, (4) the project does not comply with the requirements of the CoC interim rule (24 CFR part 578), including requirements to participate in the Coordinated Entry (CE) System and the Snohomish County HMIS.

THRESHOLD CRITERIA (ALL PROJECTS)	Pass/Fail
Application materials were received by the deadline.	
Project is consistent with the Plan to End Homelessness and the Consolidated Plan.	
No outstanding County or HUD monitoring and/or OIG Audit findings. Response is not overdue or unsatisfactory.	
Project complies with the requirements of the CoC interim rule (24 CFR part 578), including, but not limited to: <ul style="list-style-type: none"> <li>- The project fills (or will fill) all vacancies exclusively from the Investing in Futures (IIF) coordinated entry system. (Referrals are made based on local priorities and preferences (which consider length of time homeless, the vulnerabilities of participants and/or severity of service needs) for the project type.)</li> <li>- The project participates (or will participate) in the Snohomish County HMIS</li> </ul>	

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## EVALUATION METHOD

Project applications will be categorized as one of the following: Standard Renewal, First Time Renewal, or New. All project applications will be evaluated and scored using the criteria in these Instructions; however, the PRC, in ranking projects, will consider the priorities and information contained in the FY2017 NOFA. Projects will be scored according to the **percentage** of points received.

**Standard Renewals:** Standard Renewals are renewing projects that have operated for a full 12-month period. These projects will be evaluated using project performance data from the most recently submitted FY2014 Annual Performance Report (APR) (the annual report that covers the operating period ending in Calendar Year (CY) 2016) and other objective data gathered from HMIS and other sources, such as invoices.

**First Time Renewals:** First Time Renewals are renewing projects that have not yet begun operating or have begun operating but have not yet completed a full 12-month period. These projects will be evaluated using project performance data from HMIS and other sources, such as invoices.

**New Projects:** New projects are projects that have never been awarded CoC Program funds. These projects will be evaluated and scored using HUD's scoring criteria, guidance, and priorities from past NOFAs.

PROJECT APPROACH (ALL PROJECTS)	
<b>Low-Barrier and Housing First</b>	<b>Maximum Points: 10</b>
The project follows a Low-Barrier approach, meaning the project <b>does not</b> screen out participants based on any of the following criteria: <ul style="list-style-type: none"> <li>- Having too little or no income</li> <li>- Active or history of substance abuse</li> <li>- Having a criminal record with exceptions for state-mandated restrictions</li> <li>- Having an eviction record</li> <li>- History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)</li> </ul>	5
The project follows a Housing First approach, meaning the project <b>does not</b> terminate participants from the program for any of the following reasons: <ul style="list-style-type: none"> <li>- Failure to participate in supportive services</li> <li>- Failure to make progress on a service plan</li> <li>- Loss of income or failure to improve income</li> <li>- Being a victim of domestic violence</li> <li>- Any other activity not covered in a lease agreement</li> </ul>	5

STANDARD RENEWAL OVERVIEW	Max. Pts
<b>Project Approach Points:</b>	<b>10</b>
<b>Project Performance Points:</b>	<b>40</b>
<b>Data Points:</b>	<b>15</b>
<b>Cost Effectiveness Points:</b>	<b>4</b>
<b>Other Points:</b>	<b>11</b>
<b>Standard Renewal Points*:</b>	<b>80</b>

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<b>FIRST TIME RENEWAL OVERVIEW</b>	<b>Max. Pts</b>
<b>Project Approach Points:</b>	<b>10</b>
<b>Project Performance Points:</b>	<b>28</b>
<b>Data Points:</b>	<b>13</b>
<b>Cost Effectiveness Points:</b>	<b>4</b>
<b>Other Points:</b>	<b>11</b>
<b>First Time Renewal Points*:</b>	<b>66</b>

<b>NEW PROJECT OVERVIEW</b>	<b>Max. Pts</b>
<b>Project Approach Points:</b>	<b>10</b>
<b>Projected Outcomes Points:</b>	<b>10</b>
<b>Data Points:</b>	<b>4</b>
<b>Cost Effectiveness Points:</b>	<b>4</b>
<b>Other Points:</b>	<b>11</b>
<b>Projected Milestones Points:</b>	<b>6</b>
<b>Agency Capacity &amp; Experience Points:</b>	<b>30</b>
<b>New Project Points*:</b>	<b>75</b>

\*Projects will be scored according to the **percentage** of points received.

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## Standard Renewal

PROJECT PERFORMANCE			
Housing Stability	Source	<b>Maximum Points: 8</b>	
RRH: % of participants who exited to PH	FY2014 APR	≥80%	6
		75% to 79.99%	5
		70% to 74.99%	3
		65% to 69.99%	1
		≤64.99%	0
RRH: % of participants who were placed in PH within <b>30 days</b> of entry into project	FY2014 APR	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
PSH: % of participants who maintained or exited to PH	FY2014 APR	≥90%	8
		85% to 89.99%	6
		80% to 84.99%	4
		75% to 79.99%	2
		≤74.99%	0
Total Income (including Mainstream Benefits)	Source	<b>Maximum Points: 8</b>	
RRH: % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of the end of the operating year or program exit	FY2014 APR	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
PSH: % of persons age 18 and older who <i>maintained or increased</i> their total income (from all sources) as of the end of the operating year or program exit	FY2014 APR	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
Earned Income	Source	<b>Maximum Points: 4</b>	
RRH: % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2014 APR	≥70%	4
		62% to 69.99%	2
		≤61.99%	0
PSH: % of persons age 18 through 61 who <i>maintained or increased</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2014 APR	≥20%	4
		12% to 19.99%	2
		≤11.99%	0
Utilization Rate	Source	<b>Maximum Points: 10</b>	
Average % unit utilization rate (last Wednesday in January, April, July, and October)	FY2014 APR	≥95%	6
		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Average % unit utilization rate (last Wednesday in January and April 2017)	CY2017 HMIS	≥95%	4
		90% to 94.99%	3
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Expenditures		<b>Maximum Points: 10</b>	
Total % spend down (unspent funds are recaptured by HUD)	FY2014 APR	≥95%	6
		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Total % on track to spend down (based on average monthly expenditures through April 30, 2017)	FY2015	≥95%	4
		90% to 94.99%	3

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	FY2015 Fiscal	85% to 89.99%	2
		≤84.99%	1
		≤79.99%	0

DATA			
<b>Timeliness</b>	<b>Source</b>	<b>Maximum Points: 10</b>	
FY2014 Annual Performance Report (APR) submitted on time (to OCHS for subrecipient; to HUD for direct grantee)			2
<b>Project-Level:</b> average # of days to enter FY2014 data from program intake and exit.	FY2014 HMIS	≤7	4
		8 to 14	2
		≥15	0
<b>Agency-Level (for all Agency projects in HMIS):</b> average # of days to enter CY2016 data from program intake and exit.	CY2016 HMIS	≤7	4
		8 to 14	2
		≥15	0
<b>Completeness</b>	<b>Source</b>	<b>Maximum Points: 5</b>	
FY2014 APR Q7 % Refused/Unknown responses for Universal Data Elements <i>*DV projects: scored only on applicable data points (excluding personal identifying information)</i>	FY2014 HMIS	≤9%	2
		≥10%	0
FY2014 APR Q7 % Missing responses for Universal Data Elements	FY2014 HMIS	≤1%	3
		≥2%	0

COST EFFECTIVENESS			
<b>Budget</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
% Supportive Services Costs Requested in <b>FY2017</b>	FY2017 App	≤20%	4
		21% to 35%	2
		≥36%	0

OTHER			
<b>Invoices</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
Snohomish County Subrecipient: monthly submission of cost reimbursement invoices	FY2014 Fiscal		4
HUD Direct Grantee: quarterly eLOCCS or LOCCS draws	FY2014 LOCCS		4
<b>Chronically Homeless Dedicated Beds</b>	<b>Source</b>	<b>Maximum Points: 2</b>	
<b>PSH:</b> % of Beds that are dedicated to chronically homeless in <b>FY2017</b> .	FY2017	100%	2
	Local App	≤99%	0
<b>Specific Population Focus</b>	<b>Source</b>	<b>Maximum Points: 5</b>	
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - <b>Chronically homeless individuals and/or families,</b> - <b>Veterans,</b> - <b>Families with children,</b> - <b>Youth (under age 25), and/or</b> - <b>Victims of domestic violence.</b>	FY2017	Yes	5
	Local App	No	0

*If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.*

<b>Project Approach Points:</b>	<b>10</b>
<b>Project Performance Points:</b>	<b>40</b>

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<b><i>Data Points:</i></b>	<b>15</b>
<b><i>Cost Effectiveness Points:</i></b>	<b>4</b>
<b><i>Other Points:</i></b>	<b>11</b>
<b><i>Standard Renewal Points:</i></b>	<b>80</b>

# CoC Project Scores 2017

## First Time Renewal

PROJECT PERFORMANCE			
<b>Housing Stability</b>	<b>Source</b>	<b>Maximum Points: 8</b>	
RRH: % of participants who exited to PH (through April 30, 2017)	FY2015 HMIS	≥80%	6
		75% to 79.99%	5
		70% to 74.99%	3
		65% to 69.99%	1
		≤64.99%	0
RRH: % of participants who were placed in PH within 30 days of entry into project (through April 30, 2017)	FY2015 HMIS	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
PSH: % of participants who maintained or exited to PH (through April 30, 2017)	FY2015 HMIS	≥90%	8
		85% to 89.99%	6
		80% to 84.99%	4
		75% to 79.99%	2
		≤74.99%	0
<b>Total Income (including Mainstream Benefits)</b>	<b>Source</b>	<b>Maximum Points: 8</b>	
RRH: % of persons age 18 and older who <i>increased</i> their total income (from all sources) as of April 30, 2017, or program exit	FY2015 HMIS	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
PSH: % of persons age 18 and older who maintained or increased their total income (from all sources) as of April 30, 2017, or program exit	FY2015 HMIS	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
<b>Earned Income</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
RRH: % of persons age 18 through 61 who <i>increased</i> their earned income (i.e., employment income) as of April 30, 2017, or program exit	FY2015 HMIS	≥70%	4
		62% to 69.99%	2
		≤61.99%	0
PSH: % of persons age 18 through 61 who <i>maintained or increased</i> their earned income (i.e., employment income) as of April 30, 2017, or program exit	FY2015 HMIS	≥20%	4
		12% to 19.99%	2
		≤11.99%	0
<b>Utilization Rate</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
Average % unit utilization rate (last Wednesday in January and April 2017)	CY2017 HMIS	≥90%	4
		80% to 89.99%	3
		70% to 79.99%	2
		60% to 69.99%	1
		≤59.99%	0
<b>Expenditures</b>		<b>Maximum Points: 4</b>	
Total % on track to spend down (based on average monthly expenditures through April, 30, 2017)	FY2015 Fiscal	≥90%	4
		80% to 89.99%	3
		70% to 79.99%	2
		60% to 69.99%	1
		≤59.99%	0

DATA			
<b>Timeliness</b>	<b>Source</b>	<b>Maximum Points: 8</b>	
Project-Level: average # of days to enter FY2015 data from program intake and exit (through April 30, 2017)	FY2015 HMIS	≤7	4
		8 to 14	2
		≥15	0
Agency-Level (for all Agency projects in HMIS): average # of days to enter	CY2016	≤7	4

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CY2016 data from program intake and exit.	CY2016 HMIS	8 to 14	2
		≥15	0
<b>Completeness</b>	<b>Source</b>	<b>Maximum Points: 5</b>	
FY2015 APR Q7 % Refused/Unknown responses for Universal Data Elements (through April 30, 2017) <i>*DV projects: scored only on applicable data points (excluding personal identifying information)</i>	FY2015 HMIS	≤9%	2
		≥10%	0
FY2015 APR Q7 % Missing responses for Universal Data Elements (through April 30, 2017)	FY2015 HMIS	≤1%	3
		≥2%	0

COST EFFECTIVENESS			
<b>Budget</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
% Supportive Services Costs Requested in <b>FY2017</b>	FY2017 App	≤20%	4
		21% to 35%	2
		≥36%	0

OTHER			
<b>Invoices</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
Snohomish County Subrecipient: monthly submission of cost reimbursement invoices	FY2015 Fiscal		4
HUD Direct Grantee: quarterly eLOCCS or LOCCS draws	FY2015 LOCCS		4
<b>Chronically Homeless Dedicated Beds</b>	<b>Source</b>	<b>Maximum Points: 2</b>	
<b>PSH:</b> % of Beds that are dedicated to chronically homeless in <b>FY2017</b> .	FY2017 Local App	100%	2
		≤99%	0
<b>Specific Population Focus</b>	<b>Source</b>	<b>Maximum Points: 5</b>	
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - <b>Chronically homeless individuals and/or families,</b> - <b>Veterans,</b> - <b>Families with children,</b> - <b>Youth (under age 25), and/or</b> - <b>Victims of domestic violence.</b>	FY2017 Local App	Yes	5
		No	0

*If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.*

<b>Project Approach Points:</b>	<b>10</b>
<b>Project Performance Points:</b>	<b>28</b>
<b>Data Points:</b>	<b>13</b>
<b>Cost Effectiveness Points:</b>	<b>4</b>
<b>Other Points:</b>	<b>11</b>
<b>First Time Renewal Points:</b>	<b>66</b>



**New Project**

**ADDITIONAL THRESHOLD CRITERIA FOR NEW PROJECTS**

Local Applications for new projects will be reviewed only for (A) Permanent Supportive Housing dedicated to serving chronically homeless, or (B) Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.

ADDITIONAL THRESHOLD CRITERIA (NEW PROJECTS)	Pass/Fail
The project is Permanent Supportive Housing dedicated to serving chronically homeless, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.	

PROJECTED OUTCOMES			
<b>Housing Stability</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
RRH: % of participants who will exit to PH	FY2017 Local App	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH: % of participants who will be placed in PH within <b>30 days</b> of entry into project	FY2017 Local App	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
PSH: % of participants who will maintain or exit to PH	FY2017 Local App	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
<b>Total Income (including Mainstream Benefits)</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
RRH: % of persons age 18 and older who <i>will increase</i> their total income (from all sources) as of the end of the operating year or program exit	FY2017 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
PSH: % of persons age 18 and older who will <i>maintain or increase</i> their total income (from all sources) as of the end of the operating year or program exit	FY2017 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
<b>Earned Income</b>	<b>Source</b>	<b>Maximum Points: 2</b>	
RRH: % of persons age 18 through 61 who will <i>increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2017 Local App	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
PSH: % of persons age 18 through 61 who will <i>maintain or increase</i> their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2017 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0

DATA			
<b>Timeliness</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
Agency-Level (for all Agency projects in HMIS): average # of days to enter CY2016 data from program intake and exit. <i>*For Agencies that were not required to participate in HMIS in CY2016, the Agency will receive the averaged points for this criterion.</i>	CY2016 HMIS	≤7	4
		8 to 14	2
		≥15	0

COST EFFECTIVENESS			
<b>Budget</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
% Supportive Services Costs Requested	FY2017 Local App	≤20%	4
		21% to 35%	2

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	Local App	≥36%	0
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OTHER			
<b>Mainstream Services</b>	<b>Source</b>	<b>Maximum Points: 6</b>	
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs	FY2017 Local App		2
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits	FY2017 Local App		2
Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed	FY2017 Local App		2
<b>Specific Population Focus</b>	<b>Source</b>	<b>Maximum Points: 5</b>	
Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - <b>Chronically homeless individuals and/or families,</b> - <b>Veterans,</b> - <b>Families with children,</b> - <b>Youth (under age 25), and/or</b> - <b>Victims of domestic violence.</b>	FY2017	Yes	5
	Local App	No	0

PROJECTED MILESTONES			
<b>Capital Projects</b>	<b>Source</b>	<b>Maximum Points: 6</b>	
<b>Completion of Acquisition/Rehabilitation/New Construction:</b> Months from grant execution to complete acquisition/rehabilitation/new construction	FY2017	≤12	2
	Local App	13-18	1
		≥19	0
<b>First Participant Housed:</b> Days from completion of acquisition/rehabilitation/new construction to house first participant	FY2017	≤30	2
	Local App	31-60	1
		≥61	0
<b>Facility Near 100% Occupied:</b> Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied	FY2017	<90	2
	Local App	91 to 120	1
		≥121	0
<b>Non-Capital Projects</b>	<b>Source</b>	<b>Maximum Points: 6</b>	
<b>First Participant Housed:</b> Days from grant execution to house first participant	FY2017	≤30	4
	Local App	31-60	2
		≥61	0
<b>Project at Capacity:</b> Days from grant execution for project to be at capacity	FY2017	<90	2
	Local App	91 to 120	1
		≥121	0

AGENCY CAPACITY & EXPERIENCE			
<b>Federal Funds</b>	<b>Source</b>	<b>Maximum Points: 2</b>	
Currently operating ≥1 other federally funded projects	FY2017 Local App		2
<b>Financial Management Capacity</b>	<b>Source</b>	<b>Maximum Points: 2</b>	
Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement	FY2017 Local App		2
<b>Homeless Documentation</b>	<b>Source</b>	<b>Maximum Points: 4</b>	
Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule	FY2017 Local App	≥3	2
		1 to 2	1
		<1	0

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Currently operating ≥1 project serving homeless households	FY2017		2
<b>PSH: Chronic Homeless Documentation</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>4</b>
Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3* <i>*In accordance with the applicable definition in effect at the time</i>	FY2017	≥2	2
	Local App	1	1
		<1	0
Currently operating ≥1 project serving chronically homeless households	FY2017		2
<b>RRH: Agency Experience Operating RRH</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>4</b>
Agency's years of experience with operating a RRH project	FY2017	≥2	2
	Local App	1	1
		<1	0
Currently operating ≥1 rapid rehousing project	FY2017 Local App		2
<b>Low-Barrier and Housing First Experience</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>4</b>
Agency has experience successfully implemented ≥1 project using a low-barrier approach	FY2017 Local App		2
Agency has experience successfully implemented ≥1 project using a housing first approach	FY2017 Local App		2
<b>Mainstream Services</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>2</b>
Agency has experience connecting participants to mainstream service systems	FY2017 Local App		2
<b>Culturally Competent Services</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>4</b>
Agency conducts/provides cultural competency training for all staff at least every three (3) years	FY2017 Local App		1
Agency evaluates and modifies the way in which its services are accessible (language, location, delivery style) to populations whose modes of engagement are different than the majority population	FY2017 Local App		1
Agency identifies specific culturally-based needs of populations and modifies the services delivered in order to meet those needs, including acquiring and	FY2017 Local App		1
Agency periodically conducts a self-assessment and reviews its cultural competency, including obtaining input from client and non-client culturally	FY2017 Local App		1
<b>Community Involvement</b>	<b>Source</b>	<b>Maximum Points:</b>	<b>4</b>
Agency participation in local committees/consortiums	FY2017 Local App	≥5	2
		2 to 4	1
		≤1	0
Agency Lead Role in ≥1 local committee/consortium	FY2017 Local App		2

<b>Project Approach Points:</b>	<b>10</b>
<b>Projected Outcomes Points:</b>	<b>10</b>
<b>Data Points:</b>	<b>4</b>
<b>Cost Effectiveness Points:</b>	<b>4</b>
<b>Other Points:</b>	<b>11</b>
<b>Projected Milestones Points:</b>	<b>6</b>
<b>Agency Capacity &amp; Experience Points:</b>	<b>30</b>
<b>New Project Points:</b>	<b>75</b>